

## PRESIDENTS FORUM AGENDA

Date: Wednesday, October 13<sup>th</sup>, 2021

**Time:** 12:00pm - 3:00pm

**Location: INVERNESS GOLF CLUB** 

102 Roselle Rd. Inverness, IL 60067

## DOES AN OFFSHORE CAPTIVE INSURANCE COMPANY OFFER YOUR COMPANY COMPETITIVE ADVANTAGES?

As some of the Members may recall, we have been trying for many years to level the playing field when it comes to insurance. For many of us, we have competitors that are much larger companies that have been able to enjoy the benefits of being in an offshore captive, or are perhaps large enough to self-insure and enjoy the advantages that we as middle market companies have not had the opportunity to effectively participate in. We believe we may now have an option for you to consider both in property and casualty insurance as well as health insurance for your company.

Our speaker is someone that we have known for several years and through negotiating with his firm, we now can offer Members of the Presidents Forum a special opportunity to explore the many benefits of an offshore captive. Our speaker has been able to accommodate firms very similar to ours and thereby offer cost advantages to us that only our larger competitors have only been able to enjoy, much to our exclusion.

Our speaker will go over the way he has structured his captives and the types of coverages and benefits that are now available to you if you are eligible and meet their claims experience criteria.

You will be able to see how captives work, how they can benefit your company and your employees, and how they can help stabilize and perhaps even lower your insurance costs.

Because this is a complex and technical opportunity, you may want to bring your CFO along with you to this meeting so both of you can help evaluate the possibilities for your specific company. Please let us know if you and your CFO will be able to join us.

We look forward to finally being able to offer this new opportunity to Members of the Presidents Forum when this has not been available previously to companies like ours.

We are sure you will find this potentially significantly valuable to you and your company.

## **FUTURE MEETING DATES**

November 10thDecember 8thJanuary 12thTour of KaleidoscopeInverness G.C.TBD

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